

56th ANNUAL CONVENTION

Exhibitor Sponsorship Prospectus

November 17–20, 2022 New York Marriott Marquis



ASSOCIATION for

BEHAVIORAL and COGNITIVE THERAPIES

Take advantage of ABCT's specially negotiated room rates at the New York Marriott Marquis. Housing is now open for attendees and exhibitors: www.abct.org

Association for Behavioral and Cognitive Therapies

Join 3,000 mental health professionals and students specializing in the behavioral and cognitive therapies who will be attending the upcoming ABCT Annual Convention. Use this opportunity to discuss, one-on-one, your products and services with mental health professionals and students.

Advertising Contact:

Stephanie Schwartz, Managing Editor sschwartz@abct.org (212) 647-1890, ext. 207

Exhibits & Sponsorship Contact:

Tonya Childers, Exhibits Manager tchilders@abct.org (212) 647-1890, ext. 202



Join Us! We look forward to your participating as an exhibitor at the 56th Annual ABCT Convention at the New York Marriott Marquis. Thank you for your support of ABCT and the broader cognitive-behavioral field.

ABCT has 4,000+ members, and based on past attendance we expect approximately 3,000 people to attend the 56th Annual Convention this year in New York City.

All the following points are understood and accepted as part of the contract between the Association for Behavioral and Cognitive Therapies (ABCT) and those who engage booth space in the 56th Annual ABCT Convention Exhibit.

Appropriate exhibitors are publishers of books, journals, videos, or software; schools, foundations, suppliers of professional equipment, computers, or professional services; mental health societies, residential treatment facilities, and professional recruitment services.

1. Purpose

The purpose of all the exhibits shall be to serve the interests of the Association and the field of the behavioral and cognitive therapies. The Association reserves the right to require the immediate withdrawal of an exhibit if the Association believes it may be injurious to the purpose of the Association.

2. Booth Information

All booths are 10' x 10'. Dimensions are believed to be accurate but are only warranted to be approximate. Back walls of booths are 8' high and dividers are 3' high. To maintain uniformity and to prevent obstruction of the view of adjoining booths, displays must not be higher than 8' in the back nor higher than 4' along dividers and aisles. No walls, partitions, decorations, or other obstructions may be erected that in any way interfere with the view of any other exhibit.

Exhibitors desiring to use other than standard booth equipment or any signs, decorations, or arrangements of display material conflicting in any way with these regulations must submit two copies of a detailed sketch of a proposed layout at least two months prior to the opening of the exhibit and must receive written approval from Mary Jane Eimer, CAE, Executive Director of the Association. The booth framework is aluminum.

The price of the booth includes, in addition to the space itself for the duration of the show, a standard one-line sign showing the firm name, and booth number of the exhibitor, placed on the back wall of the booth; janitorial service for the aisles of the exhibit areas; and **two complimentary exhibitor registrations**.

3. Exhibit Area

Exhibits will be located in the Westside Ballroom on the 5th floor of the Marriott Marquis. The Ballroom is carpeted. Sufficient light is provided for adequate general illumination of the entire area, but no individual electric outlet is included in the booth price, and any additional electrical work must be ordered on the form supplied in the Exhibitor's Service Kit.

4. Exhibit Schedule

The exhibit area will be ready for setup and installation at 1:00 P.M. on Thursday, November 17th, and installation must be completed no later than 5:00 P.M. on Thursday, November 17. Any display space not occupied and set up by that time may be cancelled or reassigned without refund. Exhibitors and drayage service will be available from

1:00 P.M. to 5:00 P.M. on Thursday, and from 8:00 A.M. to 9:00 A.M. on Friday.

Exhibits will be open and should be staffed from 8:00 A.M. to 5:30 P.M. on Friday and Saturday, and from 8:30 A.M. to 11:00 A.M. on Sunday.

The Association reserves the right to make schedule changes of the hours set forth above for compelling reasons. Such changes will be made known in advance, wherever possible. The Association reserves the right to reassign booths and/or redesign the exhibit area should circumstances require. Exhibitors may begin dismantling displays at 11:00 A.M. on Sunday, November 20. All packing must be completed by 1:00 P.M., Sunday. It is the responsibility of the exhibitor to arrange for return shipment of exhibitor materials, and FREEMAN should be notified of any return shipping instructions.

BOOTHS MUST BE STAFFED THROUGHOUT THE CONVENTION. NO REPACKING WILL BE ALLOWED BEFORE SUNDAY AT 11:00 A.M.

5. Exhibit Decoration and Drayage

The official exhibit show decorator is FREEMAN. Exhibitors desiring to rent booth furniture and additional draping or accessories may order these from the show decorator at prices specified on the order form that will be sent to each exhibitor. Service forms covering electrical and telephone services will be included in the FREEMAN service kit.

All property is to be shipped to and from FREEMAN by each exhibitor. Materials should be shipped as indicated on the drayage form supplied in the exhibitor's kit. SHIPMENTS TO THE NEW YORK MAR-RIOTT MARQUIS **WILL NOT BE ACCEPTED**. All shipments that arrive at the hotel prior to the scheduled move-in will be directed to a bonded warehouse for storage and delivery to the exhibitor's booth at show time **at the exhibitor's expense**.

All warehouse shipment labels should read:

Exhibiting Company Name / Booth # Assn for Behavioral & Cognitive Therapies C/O Freeman 140 Central Ave. Kearny, NJ 07032 Hold For ABCT- November 17–20, 2022

We can accept materials, Monday through Friday between the hours of 7:30 am - 3:00 pm and will begin receiving freight on Monday, October 17. The deadline to receive at the warehouse is November 10, 2022.

(Labels will be included in the Exhibitor Services Kit.)

Drayage service will include placing the material in the exhibitor's booth, removal and storage of all empty crates until the end of the show and return of the crates to the exhibitor's booth. It does not include any erection, unskidding in booths, dismantling, trading, blocking, or bracing.

6. Standard Conditions for Exhibits and Displays

• NONFLAMMABLE MATERIALS: All material in the Exhibit Hall or any other room of the hotel MUST be nonflammable.

• LIABILITY: Neither ABCT, the hotel, nor the drayage firm will be held responsible for any injury, loss, or damage that may occur to the exhibit, the exhibitor's agents, employees, or property, or to any other person or property prior, during, or subsequent to the period covered by the exhibit contract, provided said injury, loss, or damage is not caused by the willful negligence of any employee of ABCT, the hotel, or the drayage firm. Each exhibitor hereby expressly releases ABCT, the hotel, and the drayage firm from such liabilities and agrees to indemnify ABCT, the hotel, and the drayage firm against any and all such injury, loss, or damage.

• SECURITY: As a courtesy, the Association will provide perimeter security for the exhibit area on a 24-hour basis during the entire exhibit period. The furnishing of such service is in no case to be understood or interpreted by exhibitors as a guarantee to them against loss or theft of any kind. Exhibitors who so desire may carry insurance at their own expense. Exhibitors are strongly encouraged not to leave items of value unattended in booths.

• FIRE REGULATIONS: All doors and openings must be kept clear. Exit signs, fire alarms, and extinguishers must be visible at all times. Absolutely no storage of materials of any type is allowed behind, beneath, or between booths.

• INDEMNIFICATION: Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend and save ABCT, the New York Marriott Marquis and its employees and agents harmless against all claims, losses, and damages to persons or property, governmental charges or fines, and attorneys' fees arising out of or caused by exhibitor's installation, removal, maintenance, occupancy, or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole negligence of the New York Marriott Marquis or ABCT, its employees and agents.

In addition, exhibitor acknowledges that ABCT and the New York Marriott Marquis do not maintain insurance covering exhibitor's property and that it is the sole responsibility of exhibitor to obtain business interruption and property damage insurance covering such losses by exhibitor.

7. Operating the Exhibit

Soliciting or demonstrating by an exhibitor must be confined to the exhibitor's own booth. Distribution of the exhibitor's printed advertisements must be done within the exhibitor's own space. Aisles in front of the booths must be kept clear. Objectionable sound devices may not be operated. Engines or any kind of equipment may be operated only with the consent of the Convention Manager and the Exhibits Manager. All property damaged or destroyed by an exhibitor must be replaced in the original condition by the exhibitor or at the exhibitor's expense.

Canvassing, exhibiting, or distributing advertising matter outside designated exhibit area is prohibited. Persons who are not exhibitors are prohibited from any detailing, exhibiting, or soliciting within the hotel. No exhibits, displays, or advertising material of any kind will be allowed in the convention hotel rooms or hallways.

8. Music

Exhibits are prohibited from playing copyrighted music and/or playing any music at a volume that disturbs neighboring exhibitors.

9. Cancellation or Subletting

Because of the many advance preparations in connection with the exhibit, all exhibitors wishing to cancel their exhibit space and receive a refund MUST submit notice in writing to the ABCT Central Office, and do so prior to September 9, 2022. There will be a \$500 processing fee. NO REFUNDS WILL BE GRANTED AFTER THIS DATE. If the exhibit should be cancelled due to circumstances beyond the control of ABCT or of the Hotel, 50% of all payments connected with booth rental will be refunded.

No exhibitor may assign, sublet, or apportion the whole or any part of the space allocated to him/her, nor exhibit therein any other goods than those manufactured or distributed by the exhibitor in the regular course of his business, without the written consent of ABCT.

10. Distribution of Handouts

Be sure your message is seen by all convention attendees. Provide a brochure, coupon, or flyer for each attendee for \$1,500.

Please supply 4,000 giveaway pieces by Friday, October 7. Ship to:

Convention Handouts for (COMPANY) ABCT – 56th Annual Convention 305 Seventh Avenue, 16th Floor New York, NY 10001-6008. Attention: Tonya Childers, Exhibits Manager

Do not ship handouts to FREEMAN or to the New York Marriott Marquis

Pieces may consist of up to four $8 1/2 \times 11$ sheets which are bound. Packet enclosures larger than these parameters will not be inserted and will not be returned. Unbound pages will be charged separately.

11. Contractual Agreement

It is agreed that the exhibitor will abide by the rules and regulations above cited before, during, and after the exhibit, and by other reasonable rules considered by ABCT or the New York Marriott Marquis provided these do not materially alter the exhibitor's contractual rights.

All matters and questions not covered by these regulations are at the discretion of ABCT. These regulations may be amended at any time by ABCT, and all amendments that may be so made shall be equally binding upon publication on all parties affected by them as the original regulations. In the event of a dispute between the exhibitor and ABCT, it is agreed that the questions may be referred to the Board of Directors of ABCT and that their decision shall be final.

Please note that ABCT's Board of Directors has adopted a nondiscrimination policy, which reads: **The Association for Behavioral and Cognitive Therapies is committed to a policy of equal opportunity in all of its activities, including employment. ABCT does not discriminate on the basis of race, color, creed, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, or veteran status**. The bottom line of the policy implementation is that any institution that hires or offers training must, when promoting those functions at any ABCT venue, review the ABCT nondiscrimination policy. Any differences from ABCT's nondiscrimination policy must be stated in the convention addendum which is distributed on-site. For example, "The nondiscrimination policy of institution XYZ differs from the ABCT policy in that it does not include religion or ethnic origin." This statement should be submitted at the same time as the institution's description. This information will be in addition to the normal exhibitor description that appears in the Addendum. We will make copies of the Addendum available for you at the booth; and ask that you have them available upon request from attendees. If you have any questions, please contact the ABCT Central Office at convention@abct.org.

Membership Statistics

The Association for Behavioral and Cognitive Therapies (ABCT), founded in 1966, is an organization of over 4,000 researchers, clinicians, professors, administrators, and students devoted to the study, practice, and dissemination of evidence-based behavioral and cognitive assessments, prevention measures, and therapies. ABCT is a multidisciplinary organization comprised largely of doctoral-level psychologists and their trainees. Our members are employed across several settings, including research/academic institutions, medical centers, community mental health centers, and private practice. Their professional needs include identifying book contracts and making decisions on student textbooks, locating research resources, and purchasing training and other services to assist with the provision of clinical care.

- Professional member categories Full, New Professional and Associate Members: 2,662
- By degree

Ph.D./Psy. D. Psychologists: 63% Social Workers: 1% Other including students without terminal degrees: 36%

- Nonprofessional categories Students and Post Baccalaureates: 1,411
- By gender Females: 67% | Males: 25%

• By country USA: 95% International: 5%

Previous Annual Convention Registration Statistics	2019 Atlanta	2018 Washington, DC	2017 San Diego
Members (Full, Professional & Post Baccalaureate)	1,447	1,631	1,544
Non-Member Professional	249	299	243
Student Member	1,192	1,286	1,228
Student Non-Member	263	307	258
Exhibitors	56	44	53
Other (Press, Volunteers, Staff, Presenters)	124	143	14
Total	3,331	3,710	3,340

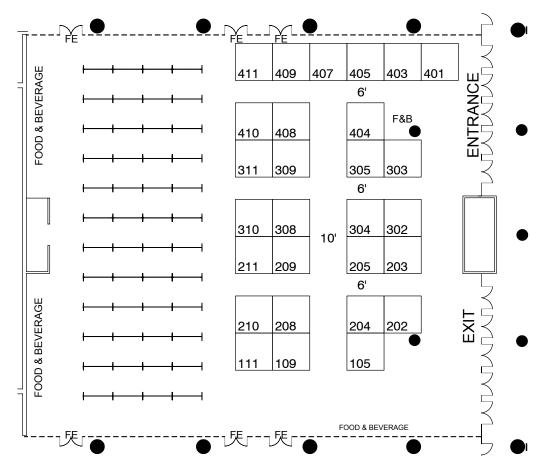
Partial List of Past Exhibiting Companies

American Psychological Association Association for Behavioral & Cognitive Therapies Beck Institute for Cognitive Therapy Cambridge Eating Disorders Center Center for Behavioral Intervention Technologies Center for Discovery Clearview Treatment Programs
Correct Care Solutions
Elsevier
Emotional Regulation Center
Guilford Press
Expo Enterprise, Inc.
Greenspace Mental Health Ltd
Guilford Publishing Corp.
Hogrefe Publishing Corp.
Insight Behavioral Health Centers
International OCD Foundation
Incentel, L.L.C.
Kaiser Permanente Mental Health Training
Limbix
Lyra Health, Inc.
McLean Hospital
Mountain Valley Treatment Center

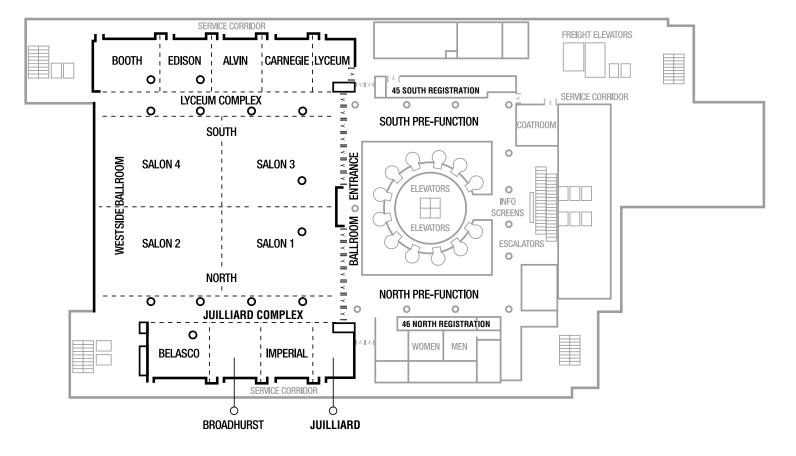
National Mass Violence & Victimization Resource Center National Register of Health Service Psychologists Neuroflow **New Harbinger Publications** NYSPA **Oxford University Press** Oxfordvr Pacifica Labs, Inc. Palo Alto Health Sciences PocketLab.com **Rogers Behavioral Health** Routledge (Taylor & Francis) SIMmersion, LLC. Springer Science Business Media The Linehan Institute-Behavioral Health The Trust **Therapy Notes Tourette Association of America UCSD Eating Disorders Center** Virtually Better, Inc. World Congress of Bahavioural and Cognitive Therapies Wiley

Floor Plans

Exhibitors Floorplan



New York Marriott Marquis, 5th Floor



Advertising

PROGRAM BOOK ADDENDUM

Ad Placements

interior pages	regular rate	nonprofit rate	width \times height
□ Full page	\$2,500	\$2,000	7" x 9.25"
□ 1/2 page horizontal	\$1,000	\$800	7" x 4.625"
□ 1/2 page vertical	\$1,000	\$800	3.5" x 9.25"
□ 1/4 page	\$850	\$680	3.5" x 4.625"

Reserve your space: August 15 | Materials due: Sept. 9

The **program addendum** is a separate, supplemental publication that accompanies ABCT's online program content. Received by all convention attendees, the addendum lists exhibitors, sponsors, program changes, SIG meetings, schedule-at-a-glance, maps, and highlights invited speakers and the presidential address.

- Trim size: 8 1/2" x 11", perfect bound
- All color artwork should be submitted as CMYK
- High-resolution (300 dpi) PDFs preferred
- TIFFs also accepted
- no bleeds

ADVERTISING TOTAL

SPONSORSHIP OPPORTUNITIES

Show your commitment to ABCT		Exhibit Hall Refreshment Break/Popcorn Break			
	□ Lanyards	\$7,500	🗆 Friday	\$7,000 (Refreshment & Snacks)	
	Hotel key cards	\$6,500	Saturday	\$7,000 (Refreshment & Snacks)	
	Pens	\$5,500	Sunday	\$7,000 (Refreshment & Snacks)	
	Mobile app	(4) at \$5,000 each	Friday	\$2,500 (Popcorn)	
	□ Charging station	\$5,000	Saturday	\$2,500 (Popcorn)	
	Photo booth	\$2,400	Sunday	\$2,500 (Popcorn)	
	Mobile app banner ad	\$600			
	Column wrap	\$3,000			SPONSORSHIP TOTAL

CONVENTION ATTENDEES MAILING LIST

Please check which format you would prefer. List will include attendee name and address only. Let the ABCT attendees know in advance that you are attending the ABCT 56th Annual Convention and where they can find you.

RENT A BOOTH OR USE A HANDOUT AND YOU QUALIFY FOR A 25% discount on a CONVENTION ATTENDEES MAILING LIST.

List will include attendee name and address only. You will receive the mailing list approximately 4 to 6 weeks before the Convention. To qualify for this discount, mailing lists must be prepaid. One-time use only.

LIST VIA		
🗆 eMail	regular \$260	<i>25% off</i> — \$195
🗆 Disk	regular \$285	25% off — \$215
□ Labels	regular \$300	25% off — \$225

ABCT Use Only	Visa MasterCard American Express Check		
Date received	Account Number	CVV	Expiration Date
Amount received	Cardholder Name (please print)		
Check #			
Booth #	Signature		

Exhibit Space Contract 56th Annual ABCT Convention ABCT Use Only New York Marriott Marguis Date Received: _____ Amt. Received: \$ _____ November 17-20, 2022 Check # ____ **Exhibit Space Contract** Booth #_____ Company/Organization: Street Address/City/State/Zip Code: ____ Fax: _____ E-mail: _____ Phone: URL/Website Address: General Company Email: Agreement: The undersigned hereby authorizes the Association for Behavioral and Cognitive Therapies to reserve exhibit space in the New York Marriott Marquis for the use by the above company/organization during the 56th Annual ABCT Convention. In making this contract, the undersigned hereby agrees to conform to the Exhibit Regulations for the 2022 ABCT Annual Convention that is made as part of this contract. It is mutually agreed that all of said regulations shall be interpreted by the Board of Directors of ABCT, and the parties here to shall be bound by such interpretation. _____ Title: _____ Date: _____ Authorized Signature: Contact Information (this information is not for publication) Title: Name: Address (if different from above): _____ E-mail: _____ Fax: _____ Phone: _____ Fax: _____ Exhibit Booth Selection/Pricing: Please reserve booth(s) @ \$1,800 per 10 x 10 Exhibit Booth or the Nonprofit rate of \$1,500 Booth cost does not include furnishings or utilities such as electric or internet. Two Exhibitor Badges per booth are provided. Names must be provided to ABCT one month prior to the Convention and no later than Friday, October 7, 2022. All other exhibitor attendees must register and pay the General registration fee. Participating companies qualify for a 50-word description of their product or services, which will appear on our website and in the Program Addendum. Descriptions exceeding 50 words will be edited. Please email tchilders@abct.org when sending in your contract. List choices of booth locations (numbers) in order of preference: 1st choice: ______ 2nd choice: ______ 3rd choice ______ 4th choice: ______ Ad in Convention Program Addendum: Please reserve ______ space(s) in the Convention Program Addendum: Full Page, regular rate (\$2,500) Nonprofit rate (\$2,000); 1/2 page, regular rate (\$1,000); Nonprofit rate (\$800) Payment Information: Full payment is required with contract and must be received in U.S. currency. Your application will not be processed without payment. All exhibiting companies/organizations cancelling space prior to September 9, 2022 will be charged a \$500 processing fee. No refunds will be issued for exhibit space cancellations received after September 9, 2022. CHECK or MONEY ORDER: Mail this form, along with your check or money order, made payable to ABCT to: Tonya Childers, Exhibits Manager, ABCT, 305 Seventh Avenue, 16th Floor, New York, NY 10001-6008 Visa | MasterCard | American Express | Check _____ CVV _____ Expiration Date _____ Credit Card # Cardholder Name (please print) _____ "I authorize you to charge the payment" Amount to charge: \$ ____

Print Name:

Sianature